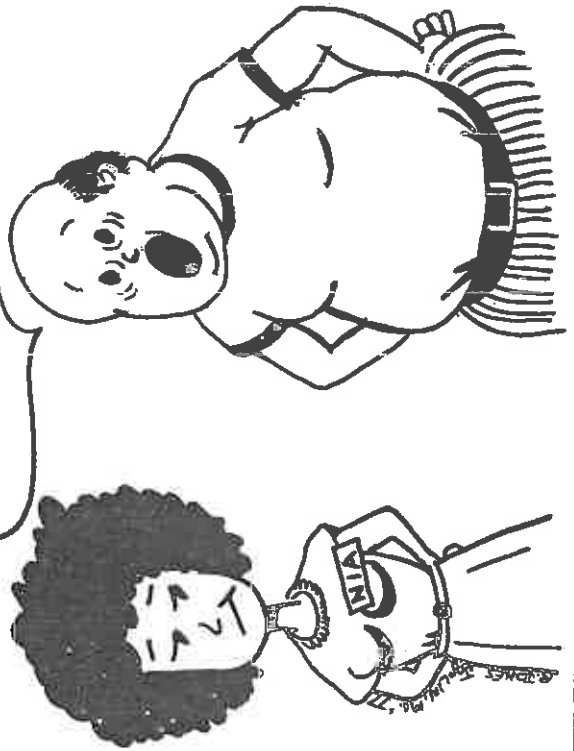


DRIP POINTS

COLLECTIBLES SHOW

"BEER CANS, BOTTLES,
WEATHERVANES... PEOPLE
WILL COLLECT ANYTHING!"



NATIONAL INSULATOR ASSOCIATION
RICK H. JONES
95 GARDEN LANE
JOPLIN, MISSOURI 64801

VOL. 5, No. 2?

Bulk Rate
U. S. Postage
PAID
Permit No. 54
Joplin, MO 64801

FEB 28 1978

TO:

Jack Tod
3427 N. 47th Place
Phoenix, AZ. 85018

OFFICERS

PRESIDENT

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26812 John Road
Olmsted Township, Ohio 44138
Phone: (216) 235-2595

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Indianapolis, Indiana 46220
Phone: (317) 251-1912

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126 N.W. 104th Street
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Phone: (305) 751-5736

CENTRAL REGIONAL VICE-PRESIDENT

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Phone: (319) 355-2069

WESTERN REGIONAL VICE-PRESIDENT

Bill Galloway
19 Southview Drive
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95 Garden Lane
Joplin, Missouri 64801
Phone: (417) 781-6789
Please call or write!

COMMITTEES

BY LAWS

Jack H. Tod
3427 N. 47th Place
Phoenix, Arizona 85018
Phone: (602) 959-2445

MEMBERSHIP

Paul Houpt
211 Scuth Chauncey Street
Columbia City, Indiana 46725
Phone: (219) 244-5840

ETHICS

Don Fabbi
3804 E. Jardin
Las Vegas, Nevada 89102
Phone: (702) 878-1262

SHOW CHAIRMAN

Dr. Fred Griffin
512 Scuth Palm Ave.
Palatka, Florida 32077
Phone: (904) 328-2427

HISTORIAN

Ruby Bryant
1756 N.W. 58th Ave.
Lauderhill, Florida 33313
Phone: (305) 733-1053
(aided by Alan Rodgers)

MEMBERSHIP APPLICATION

For 1977 - 1978

Name: _____

Address: _____

City: _____

Telephone: _____

Send to: Treasurer, Carol McDougald, 4592 Andor
Drive, North Olmsted, Ohio 44070. Dues: \$3.00
\$1.00 additional per person

EXPIRES: March 31, 1978

2/28/78

PRESIDENT'S PAGE

First of all, I must apologize for the delay in getting out the first issue of DRIP POINTS. This is probably the first time in the history of the NIA that the President, Executive Director, and Information Director have all purchased new houses within about three months of each other. Jim White and Rick Jones have completed their moves (check for new addresses inside the front cover) and Carol and I will be into our new home by Thanksgiving. At any rate, it added a significant amount of confusion to coordinating the first publication of DRIP POINTS. In addition, we were in the process of applying for a bulk rate mailing permit and thought we might qualify for tax exempt status, allowing us to mail at 2.1¢/ounce, a substantial savings. Unfortunately, it became apparent after researching the situation that tax exempt status was more work than it was worth (submitting a 14 page application and tax forms every year), and we found that even if we were granted tax exempt status by the government, we would not be guaranteed the tax-exempt rate by the post office. With all that facing us, we decided to settle for non-exempt bulk mail rate of 7.5¢/ounce which we hope will still represent a savings to the NIA. (see the article on bulk-rate mailing to see how it can help you as an NIA member).

I would like to share with you some excerpts from a letter I received from a new collector upon returning from the Danbury, Conn. show in September:

"My son and I met you at the insulator show in Connecticut last weekend. It was Johnie's first show and he really enjoyed it. If the dealers at that show are any indication of the type of people into the insulator hobby, then by all means I will encourage my son to continue in it. Everyone was pleasant, courteous and answered everyone of Johnie's questions with understanding and patience. Therefore it would be my pleasure to enroll my son, John, and myself in the NIA."

Certainly the dealers who assisted this family can be justly proud of their contribution to the hobby. It is so very important that we continue to help the new collector at shows. They are the future of our hobby and this kind of letter points out the impact that we can and do have as fellow collectors. Keep up the good work.

Carol and I have just returned from the Latham, N.Y. show (Nov. 6th). We decided to take a long weekend and stop to see some fellow collectors on the way up and back. We had the pleasure of staying with three wonderful families! Dick and Ev Bowman, Webster N.Y.; Tom and Alice Moulton, Ballston Lake, N.Y.; and Mickey and Ellie Dutcher, Courtland, N.Y. The fellowship was great (we didn't get much sleep) and we had a chance to see some of the rare jewels that never seem to turn up on sales or display tables at shows. I recommend this kind of an experience highly as a real growth opportunity for any collector. It's especially rewarding with hosts as cordial as the Bowmans, Moultons, and Dutchers. By the way, I don't ever remember stopping to see a collection, no matter how modest, that didn't turn up a "new find"- a piece I've never seen before. That is the kind of experience that sends me out looking one more time for that rare one.

P.S. When near Cleveland, please make plans to stay with the McDougalds.

John McDougald - President

CHANGE OF FACE!

As you can see, DRIP POINTS has taken on a new look. I am going to change the cartoon on the cover of each issue (and some might even show up inside!). Hope this change is acceptable to everyone.

BULK RATE MAILING PERMIT OBTAINED

The National Insulator Association is now the proud owner of Bulk Rate Permit No. 54. After much hassle and persistent effort the NIA now has the right to mail material to members for 7.5 cents per ounce rather than the normal first class rate of 13 cents. This will save the NIA a considerable amount of money.

I was delighted to find out that the bulk rate is a great deal cheaper because all mailings must be sorted according to zip code and state, bundled, stamped and wrapped with rubber bands, then weighed to determine the exact weight of each piece. This, of course, is the task of the information director. If anyone has any mailings concerning the hobby (such as insulator sell/trade lists, etc.) they may use the bulk rate mailing, however, the following steps are required:

1. You must have at least 200 pieces
2. They must be folded and stapled
3. They must be addressed and return addressed
4. They must be sorted (please write for specific information on sorting) and bundled, each bundle wrapped with a rubber band
5. They must be stamped with the bulk rate rubber stamp
6. The following information must be supplied:
 - A. Weight of a single piece to the nearest thousandth of an ounce
 - B. Number of pieces in a pound
 - C. Number of total pieces
 - D. Number of total pounds

Then send them to me (prepared to mail according to the above directions) via UPS. Do not forget to enclose a check or money order for the cost of postage (7.5 cents per piece). If the pieces weigh over one ounce each then multiply 7.5 cents times the number of ounces.

These are the steps I take to see that everyone receives their copy of DRIP POINTS.

We applied for the NON-PROFIT mailing permit but we were denied because as far as we can determine we are not exempt from federal income tax and we could not produce a copy of form 501-C3. If anyone can help us in this matter we would greatly appreciate it because the non-profit status would allow us to mail at 2.1 cents per ounce.

ELUSIVE 1000

Since the NIA began, it has always been the hope to get the active membership to 1000 members. During the charter members days, it was never successful in reaching this goal. We have had better than 1,700 people associated with the NIA since its inception, however, we have never had 1000 members active all at once. Won't you try to encourage NIA membership? Write Paul Houpt, Membership Chairman, and request that he send you some membership applications and sample copies of DRIP POINTS. Pass these out to your friends and get them to become active members. With 887 active at the present time, we don't have very far to go to push over the 1000 mark.

OOPS!

There is always one sharp-eyed member who manages to catch the things we miss. Charlie Angevine wrote and asked what happened to the issue regarding revised grading standards that was voted on by the membership at the meeting (or before by mail) at Lakeland. The new grading standards were approved by the members and Jack Tod, By-Laws Chairman, has agreed to re-type and reprint the NIA booklet containing the code of Ethics, By-Laws, and Show Rules, including all changes that have been authorized. Thanks in advance for your efforts, Jack. We should have information soon on when these booklets will be available. And thanks for keeping us honest, Charlie!

WESTERN REGIONAL

Below are excerpts from a letter from Dee Willett who hosted the 8th NIA Western Regional Show and Sale. Independent reports back from Bakersfield indicated that Dee did a great job and the show was a huge success.

"Now that the Western Regional Insulator Show has come and gone, I feel it was a huge success. A good many rare insulators found new homes. A California CD 190-191 purple was sold for \$550.00, a Hemingray 19 - CD 168.2 flat top went for \$200.00, and a Hemingray 19 - CD 186.2 High dome went for \$250.00. At least one new find turned up. This was dug from Muncy dump. It seems as though buying, selling and trading was quite brisk. A good many door prizes were given away, compliments of the dealers and collectors. One of these door prizes was a McMicking threadless, compliments of Charles Zuspan."

"One of our early day collectors (who sold me his collection last year) has become an active collector again. He was buying choice pieces from almost everyone and told me that he was renewing his hobby once more. What made him feel real super, he won the white porcelain slash top threadless. The \$207.00 sold in tickets on the slash top was a big help towards the expense of the show."

"Our banquet, held at 7:30 p.m. Saturday, October 15, was attended by 66 people. We had 100 servings, so no one went away hungry."

INSULATOR SHOPS

I've received an inquiry from Kevin Lawless and Ron Gavin of Schenectady, N.Y. It seems they've opened an insulator (and coin) shop. They are interested in knowing how many, if any, other insulator shops there are in up-state New York and throughout the country. Please write them at the following address: R. & K. Coins and Insulators, 266 Hamburg Street, Schenectady, N.Y., 12303.

Rick Jones - Information Director

NEW MEMBERS

1723 Carl Hughes & Sandra Hughes
1724 55 Tea Rock Lane, Box 122
Marshfield, Ma. 02052

1725 Steve Shipton
55 Norwich Road
Stoney Creek, Ontario,
Canada L8E 2A1

1726 Frank T. Scholtes
Route 1 Box 432B
Warrenton, Or. 97146

1727 John V. & John F. Palyo
1728 138-47 64th Avenue
Flushing, N.Y. 11367

- | | | | |
|------|----------------------------------|------|-----------------------------|
| 1729 | George E. & Elsie F. Gorton | 1739 | Jay Jonsberg |
| 1738 | College Highway | | 320 East Main |
| | Wouthampton, Mass. 01073 | | West Union, Iowa 52175 |
| 1730 | Brian R. Mahan | 1740 | Dean Meneilley |
| | Univ. of Nebraska State Museum | | 637 Bridge Street E. |
| | Systematic Collections | | Belleville, Ontario, Canada |
| | W-436 Nebraska Hall 5U | | K8N 1S4 |
| | Lincoln, Nebraska 68508 | | |
| 1731 | John D. Kirk III | 1741 | Robert Salerno |
| | 16215 11th Avenue East | | 1009 Wayne Road |
| | Tacoma, Washington 98498 | | Schenectady, N.Y. 12303 |
| 1732 | Jack R. Garris | 1742 | Mary M. Kludorfer |
| | P.O. Box 129 | | RD #1, Bangor, Pa. 18013 |
| | Cle Elum, Washington 98922 | 1743 | Charles B. & Cliff Piper |
| 1733 | Ian Macky | 1744 | 2315 Woodthrush Way |
| | 1000 South Anza Street #90 | | Pleasanton, Ca. 94566 |
| | El Cajon, Ca. 92020 | 1745 | David Pawczuk |
| 1734 | Ronald W. Kies | | 36726 Gilchrist |
| | Route 5 Box 19 | | Westland, Mi. 48185 |
| | Chariton, Iowa 50049 | 1746 | Donald & Carol McCall |
| 1735 | Jerry Imperio | 1747 | 315 Dwight Street |
| | 1311 Olivesburg Road | | Trenton, Mi. 48183 |
| | Ashland, Ohio 44805 | 1748 | Jerry Jaffe & Lori Waldeck |
| 1736 | Waff Kusma | 1749 | P.O. Box 1741 |
| | 818 Lyman Avenue | | New Haven, Ct. 06507 |
| | West Chicago, Ill. 60185 | 1750 | Keith Braun |
| 1737 | Douglas N. Taylor | | Route 3 Box 21 |
| | 150 Cosburn Ave. Apt. 201 | | LeSueur, Mn. 56058 |
| | Toronto, Ontario, Canada M4J 2L9 | | |

As of December 1, 1977

Members Active: 887

Mailing Addresses: 713

The National Insulator Association extends
its sympathy to:

Mrs. Mildred Fellows upon the
death of her husband, Carl

Mr. Keith Ornbaum upon the
death of his wife, Elsie